



FML: SEC: F-42 (17)

11th August 2021

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai 400 001.

Scrip Code: 500033

Sub.: Press Release – Force Motors Limited Sales during the period April-July 2021

Dear Sir / Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, enclosed herewith is a press release issued by the Company on the captioned matter, the content of which is self-explanatory.

We request you to take the above information on your record.

Thanking you,

Yours faithfully,

For Force Motors Limited


Kishore P. Shah
Company Secretary & Compliance Officer

Encl.: A/a.

FORCE MOTORS LIMITED

CIN : L34102PN1958PLC011172

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Visit us at : www.forcemotors.com

Force Motors registers sales growth of 181% in the April-July period

The company also registered growth of 243% in Exports

Pune; August 11, 2021: Pune based automotive major Force Motors Limited registered a sales growth of 172% in the domestic market and 243% in exports during April - July 2021. The company sold (domestic plus exports) 6,486 units in the period April to July 2021 as compared to 2,311 units sold in the first four months of the previous year.

EBITDA for the quarter ended June 30, 2021 stood at Rs. 51 Cr. as against Rs. (44) Cr. for the quarter ended June 30, 2020, indicating a growth of 214%.

The company continued to consolidate its leadership position in the Large Vans segment. It witnessed growth on the back of bulk purchases of its Ambulance range made by various state governments, hospitals and service providers to enhance the healthcare infrastructure. The All-new Trax Ambulance was well received and is establishing itself as the “*best value for money*” patient transport ambulance on account of its rugged build and all terrain capability.

Speaking on the company’s sales performance, **Mr. Prasan Firodia, Managing Director, Force Motors Ltd.** said, “*The pandemic severely impacted our key segments like tour and travel, staff transport and school bus which have still not revived. We salvaged the situation by quickly responding to the urgent need of strengthening the healthcare infrastructure in the country. Despite restrictions imposed by the lockdown, we ramped up our ambulance production capacity five-fold and executed multiple triple-digit requirements from order to delivery in less than a week. We also initiated actions to acquire a broader consumer base and increase our reach through various digital platforms. These efforts made in the previous quarters have yielded positive results*”.



About Force Motors Limited

Force Motors was established in 1958 by Shri N. K. Firodia, with the vision to provide affordable commercial transport for the masses by harnessing the best available technology and offering economical, reliable, and efficient products.

Today, Force Motors is a fully vertically integrated automobile company manufacturing automotive components, aggregates, vehicles, and agricultural tractors. Its **'Traveller'** and **'Trax'** vehicle ranges are **market leaders** in their respective segments.

Force Motors is the flagship of the company group headed by Dr Abhay Firodia which has 15 manufacturing units across the country and a 12,000-strong workforce.

Force Motors is the only company in the world that produces engines for both Mercedes and BMW. In March 2018, it entered into a JV with **Rolls-Royce** Power Systems AG to manufacture in India and supply worldwide their 10/12-cylinder S1600 engines (545 to 1050hp) for power generation and under floor rail applications.

FOR MORE INFORMATION CONTACT:

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